

# YEAR TO CAREER

AT SUNY ULSTER

*Life can be busy.*

Educational pathways that meet you where you are at.  
Which will you choose?

Full scholarships available regardless of income.

## INDUSTRY CREDENTIALS

Short term training that can be completed in a semester or less with industry credentials awarded for successful completion.

### BUILDING SCIENCE

BPI Building Analyst Technician (BA-T)

### HEALTHCARE

Certified Clinical Medical Assistant  
EKG Technician Certification

### MANUFACTURING

Certified Production Technician (CPT)  
Haas Basic Mill CNC Certification

## PRE-APPRENTICE

One semester of training that can prepare you for an apprenticeship program in a field of your choice.

### CERTIFIED RECOVERY PEER ADVOCATE

### ENERGY EFFICIENCY TECHNICIAN

### JUNIOR ACCOUNTANT/BOOKKEEPER

### MATH FOR STEM FIELDS

### TEACHING ASSISTANT

### WATER & WASTEWATER

## MICROCREDENTIALS\*

These microcredentials can be completed in a year or less. Microcredentials are focused certifications of skills.

### ACCOUNTING COMPUTER SKILLS

### ADVANCED MANUFACTURING PRE-APPRENTICESHIP

### CNC PRE-APPRENTICESHIP

### CUT AND SEW

### SMALL BUSINESS MANAGEMENT

\* Part-time TAP funding available for all microcredentials.

For a full list of microcredentials refer to our website.



## HOW TO REGISTER

Use the QR code to get more details about the courses listed here and to view all our offerings for the fall term. Register and pay online at [sunyulster.edu/ce](http://sunyulster.edu/ce); or by phone 845-339-2025; or in person at 94 Mary's Avenue in Kingston. Office hours are Monday - Friday 9am-5pm.



## TUITION & FINANCIAL SUPPORT

SUNY ULSTER offers numerous financial aid opportunities including scholarships and grants. Visit Student Resources at [sunyulster.edu/ce](http://sunyulster.edu/ce) to learn more about what you might be eligible for and how to apply.

## CAREER SUPPORT

The Career Services office is committed to supporting the Ulster community. Allow us to support your job seeking efforts either by critiquing resumes and cover letters or meeting one-on-one with a career advisor. To set up an appointment, email Marie Kropp at [kroppm@sunyulster.edu](mailto:kroppm@sunyulster.edu).

## SMALL BUSINESS SUPPORT

Need a business counselor for starting or growing a business? SUNY Ulster is home to the Mid-Hudson Small Business Development Center. Call to make an appointment at 845-802-9150 or [sbdc@sunyulster.edu](mailto:sbdc@sunyulster.edu).



## OPEN HOUSE WITH INFORMATION SESSIONS

AUGUST 12

4-6:30PM • 94 MARY'S AVE • KINGSTON, NY



Start Here. Go Far.

# SUNY Ulster

A STATE UNIVERSITY OF NEW YORK COMMUNITY COLLEGE

Equal Opportunity Employer/program and auxiliary aids and services are available upon request to individuals with disabilities.

845-339-2025 • [sunyulster.edu](http://sunyulster.edu) • [cereg@sunyulster.edu](mailto:cereg@sunyulster.edu)

# YEAR TO CAREER

WORKFORCE PATHWAYS  
RESKILLING & UPSKILLING  
ULSTER COUNTY'S  
WORKFORCE

I became a

# Business Owner

at  
SUNY  
ULSTER

- Rachel Collins  
Entrepreneur



AUGUST - DECEMBER 2024

# SUNY ULSTER

## The Path to reaching your career goals isn't always a straight line.

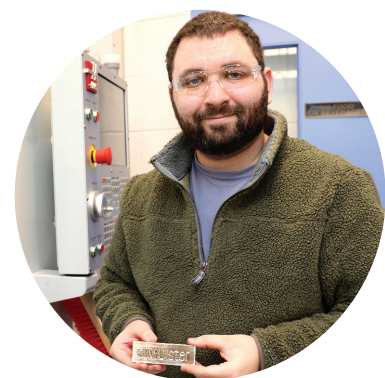
For many traditional students, going for an associate's degree and then transferring to attain a bachelor's degree is a common path.

For those who might have jobs and family obligations, it might be easier to take it in smaller steps.

Attain a microcredential and you're partway toward a certificate. Earn that certificate and you're halfway toward your associate's degree. All the credits you earned will count towards a greater degree if you stay within one academic path.

Industrial credentials can also help you along the educational path. Credentials can be used to signal that you have acquired the knowledge, skills, and abilities required in a specific occupation or industry.

Similarly, microcredentials are an effective way to demonstrate your mastery of a new skill. Use these credentials to gain a promotion or advance your career in a new position.



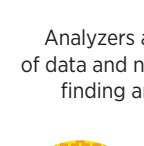
## Choose the Right Pathway for You!

Whether you are reskilling or upskilling choose your Pathway by thinking about your interests, abilities and values.



### CREATOR

Whether a painter, musician or someone creating new technologies or products, creators love to think outside the box.



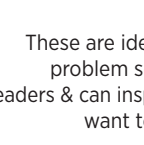
### ANALYZER

Analysts are thinkers and lovers of data and numbers. Research and finding answers are their focus.



### HELPER

Helpers want to make the world a better place and are focused on helping or providing service to others. They have a keen sense of empathy, are focused on the future, and want to set things right.



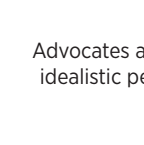
### VISIONARY

These are idea people and creative problem solvers who are natural leaders & can inspire others. Visionaries want to blaze their own trail.



### BUILDER

Builders are good with their hands and can manage anything requiring physical skills.



### ADVOCATE

Advocates are compassionate and idealistic people who like to build bonds with others.

An Investment in Your College Education is Worth it!

### LIFETIME EARNINGS

\$1.3 million

with a High School Diploma

\$1.7 million

with an Associate's Degree

\$2.3 million

with a Bachelor's Degree

(The College Payoff, Georgetown University Center on Education & the Workforce)

## SCHOLARSHIPS & FINANCIAL AID

*Find Resources*

Never assume that you can't afford college.

The Financial Aid Office is here to be your advocate, so there's no need to stress. We've helped thousands of students over the years, and can guide you and your family through the financial aid process.

By finding out what's available to you, planning ahead and meeting deadlines, you'll be starting your career pathway. And that's a smart investment in your future.

### Financial Aid Office

VAN 105

845-687-5058

[financialaid@sunyulster.edu](mailto:financialaid@sunyulster.edu)

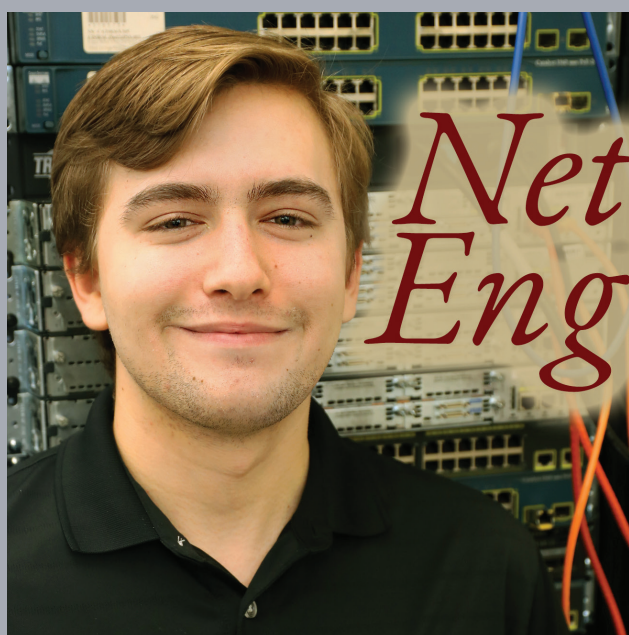
Ulster Community College Foundation, Inc. offers an array of scholarships to students taking course work at SUNY Ulster. All students are encouraged to submit an application. It is always recommended that you send us an email once you have submitted your scholarship application so that we can respond to the request in a timely fashion. For details, visit our Scholarships page.

For Ulster County residents that live under the federal poverty level, please contact us for an application to apply to the New Start program which provides full financial coverage of tuition and fees as well as childcare and transportation costs. For more information contact New Start at [drewesa@sunyulster.edu](mailto:drewesa@sunyulster.edu) or 845-802-7181.

For students enrolling in manufacturing, cut and sew or business classes, contact [reerb@sunyulster.edu](mailto:reerb@sunyulster.edu) or 845-802-7171 or refer to our website at [sunyulster.edu/ce](http://sunyulster.edu/ce) for a list of courses and links to the scholarship applications.

If you're an unemployed or underemployed job seeker who wants to upgrade or learn new skills, the Ulster County Career Center might be a good resource to help provide you financial support and other resources. Ulster County Career Center (845-443-8066)

845-339-2025 • [sunyulster.edu](http://sunyulster.edu) • [cereg@sunyulster.edu](mailto:cereg@sunyulster.edu)



I became a

# Network Engineer

at  
SUNY  
ULSTER

Patrick Ruger  
Computer Science Technician

## COLLEGE PREP/GED®

Get Your High School Diploma!

Our GED® program, covering the four subject areas on the GED® test, is a comprehensive review designed for students seeking to obtain their high school diploma. All enrolled students have access to college admissions counseling.

New sections start every eight weeks.

CFA 1122	M/W/R	9/9-10/17	9:30am-noon	HYFLEX
CFA 1122	M/W/R	9/9-10/17	6-8:30pm	HYFLEX
CFA 1122	M/W/R	11/4-12/19	9:30am-noon	HYFLEX
CFA 1122	M/W/R	11/4-12/19	6-8:30pm	HYFLEX

The instructor will focus on Math on Monday, English on Wednesday and Science and Social Studies on Thursday.



I became a  
BPI Certified

# Building Analyst

at  
SUNY  
ULSTER

Desirée L. Lyle  
Consultant & Owner

## CONTRACT TRAINING

Skill building, upskilling and reskilling provide immense value to both the talent and the organization. The Society for Human Resource Management reports that 84% of companies report that creating a continuous learning culture "enhances organization resilience". A FORBES 2023 report noted that upskilling employees gives corporations a competitive edge in a strong labor market. It shows that employers are investing in long-term goals and ways to be more attractive choices for job seekers. Choose us as your preferred provider for training in Excel, OSHA 10, Customer Service, Leadership and Communication, Process Improvement, Management, Safety, Health and Environmental.

For more information call Barbara Reer at 845-802-7171 or e-mail at [reerb@sunyulster.edu](mailto:reerb@sunyulster.edu)

I became a  
**Business Owner**  
at SUNY ULSTER



Brandi Thomas  
Entrepreneur

HELPER  
VISIONARY  
CREATOR

### BUSINESS PATHWAY

Explore the many facets of the business world with this Pathway that can lead to careers in areas such as accounting, finance, operations, management, sales, marketing, and human resources.

- Accounting Computer Skills Microcredential Starts 8/26
- Customer Service Microcredential Starts 8/26
- Leadership Microcredential Starts 8/26
- Small Business Management Microcredential Starts 8/26

**NEW!**  
**COMPUTER APPLICATIONS FOR BOOKKEEPERS: PRE-APPRENTICE PROGRAM**  
Interested in getting started towards a career in bookkeeping? This pre-apprentice program provides funding for you to start towards that career goal. Stackable into the Accounting Computer Skills Microcredential, this 3-credit course is one of four courses that needs to be completed to earn the microcredential.

**BUS 171**  
For more information contact our workforce team at 845-802-7171.

**NEW! AI ESSENTIALS FOR PROFESSIONALS**  
Participants will gain a comprehensive understanding of AI's impact on their careers and learn how to leverage AI tools and technologies effectively.  
**DCB 2448 T 9/3-10/1 5-8pm KSU**

**NEW! AI IN MARKETING AND SALES**  
Explore how AI is transforming marketing and sales strategies, from personalized customer interactions to predictive analytics.  
**DCB 2449 T 10/8-11/15 5-8pm KSU**

**NEW! AI FOR ENTREPRENEURS AND STARTUPS**  
Discover how AI can drive innovation and growth in entrepreneurial ventures and startups.  
**DCB 2450 T 11/12-12/10 5-8pm KSU**

**NEW! HOW TO START A FAMILY CHILD CARE BUSINESS**  
Learn how to start a Family Child Care business in New York State. Course will cover the support that you can receive, health and safety of children in home-based child care, developmentally approved practice and pyramid 101, necessary business practices to be a successful and viable business and CPR training. For more information call 845-802-7171.  
**DCB 2440 Starts 9/26**

**NEW! TEACHING ASSISTANT LEVEL I: PRE-APPRENTICE PROGRAM**  
Interested in getting started towards a career as a Teaching Assistant? This pre-apprentice program provides funding for you to start towards that career goal.  
**DCB 3233**  
For more information contact our workforce team at 845-802-7171.

**INTRODUCTION TO HR & PAYROLL: WHAT EVERY BUSINESS SHOULD KNOW**  
**DCB 2419 R 10/3 3-6pm KSU**

**FINANCIAL LITERACY FOR ENTREPRENEURS**  
**DCB 2319 T 10/22 6-8pm KSU**

**BUSINESS PLAN ESSENTIALS**  
**DCB 2398 W 11/6 6-8pm KSU**

I became a  
**Clinical Medical Assistant**  
at SUNY ULSTER



Sheena Brown Morris  
Health Navigator

HELPER  
ANALYZER  
ADVOCATE

### HEALTH SCIENCES PATHWAY

Careers in these fields come with great responsibilities as well as the personal satisfaction of knowing you made a real difference in the world.

**CASAC CREDENTIAL**  
The Credentialed Alcoholism & Substance Abuse Counselor program is designed for those looking for a career in substance abuse prevention and treatment.

**SECTION I: KNOWLEDGE OF SUBSTANCE USE DISORDERS**  
**DCB 1037 M/W 9/4-11/20 6:30-8:30pm REMOTE**  
In addition, there will be 4 hrs of asynchronous learning assigned per week.

**SECTION II: ALCOHOLISM AND SUBSTANCE ABUSE COUNSELING**  
**DCB 1038 M/W 12/2-4/23 6:30-8:30pm REMOTE**  
In addition, there will be 4 hrs of asynchronous learning assigned per week.

**SECTION III: ASSESSMENT, CLINICAL EVALUATION, AND TREATMENT PLANNING**  
**DCB 1039 M/W 5/5-7/7 6:30-8:30pm REMOTE**  
In addition, there will be 4 hrs of asynchronous learning assigned per week.

**SECTION IV: PROFESSIONAL AND ETHICAL RESPONSIBILITIES**  
**DCB 1040 M/W 7/21-8/27 6:30-8:30pm REMOTE**  
In addition, there will be 4 hrs of asynchronous learning assigned per week.

**CERTIFIED RECOVERY PEER ADVOCATE (CRPA): PRE-APPRENTICE PROGRAM**  
For more information contact our workforce team at 845-802-7171.  
**DCB 3234 REMOTE**

**CERTIFIED CLINICAL MEDICAL ASSISTANT WITH CPR**  
This course prepares students to sit for the NHA CCMA Credential. Funding available. For more information contact our workforce team at 845-802-7171.  
**DCB 2394 M/R 9/9-12/18 5-8pm KSU**

**NEW! CERTIFIED EKG TECHNICIAN**  
An EKG technician is a medical professional who administers tests to record and analyze electrical impulses transmitted by the heart. This course prepares students to sit for the EKG technician certification exam (CET). Funding available. For more information contact our workforce team at 845-802-7171.  
**DCB 3235 T 9/10-12/17 5-8pm KSU**

**PET CPR & FIRST AID**  
**VTS 147 8/26-12/18 REMOTE**

**REIKI 1 & PET REIKI CERTIFICATION WORKSHOP**  
**DCB 2424 M 9/9-9/16 6-8pm KSU**

**REIKI 2 CERTIFICATION WORKSHOP**  
**DCB 2425 M 9/23-10/21 6-8pm KSU**

**ADVANCED REIKI CERTIFICATION**  
**DCB 2426 M 10/28-11/25 6-8pm KSU**

I became a  
**CNC Operator**  
at SUNY ULSTER



Denielle Wendt-Ramalho  
Machinist

VISIONARY  
BUILDER  
ANALYZER

### ADVANCED MANUFACTURING PATHWAY

Advanced manufacturing is a diverse and growing field of study that leads to many career opportunities. Choose your path within advanced manufacturing from CNC Operator, Manufacturing Technician, CAD Designer or Cut and Sew Manufacturer.

**Advanced Manufacturing Technology AOS Starts 9/24**  
**Advanced Manufacturing Pre-Apprenticeship Microcredential Starts 9/24**  
**CNC Pre-Apprenticeship Microcredential Starts 9/24**  
**Computer-Aided Drafting (CAD) Microcredential Starts 9/24**  
**Computer Numerical Control (CNC) Operator Microcredential Starts 9/24**  
**Computer Numerical Control (CNC) Programmer Microcredential Starts 9/24**  
**Cut and Sew Microcredential Starts 9/24**

**CERTIFIED MANUFACTURING ASSOCIATE (CMfgA) CERTIFICATION**  
Full scholarships available. Course also available in Spanish.  
**DCB 2403 9/24-12/9 HYBRID**

**NEW! STEM MATH WITH TUTORING: PRE-APPRENTICE PROGRAM**  
Interested in a manufacturing career but don't have the math prerequisite yet? Join us for this course as we provide tutoring to help you achieve your goals. Funding available. For more information contact our workforce team at 845-802-7171.

**CERTIFIED PRODUCTION TECHNICIAN (CPT)**  
Full scholarships available.  
**MFG 101/DCB 1786 T/R 9/24-12/9 9-11am HYFLEX**

**FUNDAMENTAL CONCEPTS OF METROLOGY**  
Full scholarships available.  
**MFG 109/DCB 2342 T/R 9/24-12/9 Noon-2pm HYFLEX**

**CNC FUNDAMENTALS**  
Full scholarships available.  
**MFG 140/DCB 2388 T/R 9/24-12/9 3-5pm SRC**

**CNC OPERATOR**  
Haas Foundation scholarships available.  
**MFG 105/DCB 2258 R 9/24-12/9 6-9:45pm UB Lab**

**CNC OPERATOR II**  
Haas Foundation scholarships available.  
**MFG 205/DCB 2012 R 9/24-12/9 6-9:45pm UB Lab**

**AUTOCAD**  
**MFG 111/DCB 2400 M/W 9/24-12/9 5:30-7:30pm SRC**

**COMMERCIAL SEWING**  
Learn professional sewing techniques employed in the fashion business. Course includes pattern layout, cutting construction and finishing of garments. Full scholarships available.  
**MFG 130/DCB 3130 M 8/26-12/18 9am-12pm SRC**  
**MFG 130/DCB 3130 S 8/26-12/18 9:15am-12:15pm SRC**

SUNY ULSTER  
**NEW START**

New Start is an innovative program that assists Ulster County residents in obtaining a SUNY Ulster credential, leading to economic mobility and local employment at a family sustaining wage. New Start is committed to a trauma informed approach and holistic wraparound student support.

- New Start provides the following support to all students:
- Full financial coverage for the following:
    - Tuition & academic fees
    - Textbooks
    - Supplies
  - Childcare cost assistance
  - Transportation cost assistance
  - Technology
  - On-site tutoring
  - Family-friendly lounge & study space at the Kingston campus, designed with parenting students in mind

**To qualify students must:**

- have a high school diploma or GED equivalent
- be a resident of Ulster County
- live under the federal poverty\* or ALICE\*\* (Asset Limited, Income Constrained, Employed) level

\*\$15,600/year for an individual or \$31,200/year for a family of 4  
\*\*Income < \$15.00/hr for a single employed adult or < \$20.20/hr per employed member of a family of 4

**Available Training Programs:**  
Certified Clinical Medical Assistant  
CNC Pre-Apprenticeship Microcredential  
General Management Certificate  
Teaching Assistant

We became  
**Program Specialists**  
at SUNY ULSTER



Gigi Smith  
Department Coordinator  
Anayeli Contreras-Pacheco  
Program Assistant

I became a  
**Software Engineer**  
at SUNY ULSTER



Leonard Cacramo  
Computer Science Technician

ANALYZER  
BUILDER  
VISIONARY

### COMPUTER PATHWAY


Understanding how to develop software, applications and websites has never been so important as in the present day. Just as important is the study and use of systems for storing, retrieving and sending information.

**Computer Game Design Microcredential Starts 8/26**  
**Mobile Application Developer Microcredential Starts 8/26**  
**Web Application Developer Microcredential Starts 8/26**

**NEW! DATA ANALYTICS WITH EXCEL: PRE-APPRENTICE PROGRAM**  
Gain the skills necessary to create and use pivot tables and charts, audit and analyze worksheet data, trace precedents and dependents, utilize data tools, collaborate with others by protecting worksheets and books, import and export data; convert text and validate and consolidate data; create and manage macros.  
**DCB 2447 R 9/12-10/10 5-8pm KSU**

**NEW! INTRO TO DATA ANALYTICS**  
This course prepares students for an entry level Data Analyst position while teaching the essential software and trending programming skills.  
**DCB 2446 R 10/17-11/14 5-8pm KSU**

I became a  
**Water & Wastewater Operator**  
at SUNY ULSTER



Alyssa Oliver  
Wastewater System Operations Specialist

### WATER & WASTEWATER PATHWAY

Water and Wastewater operators serve their neighbors by protecting public health. They are the first line of defense against waterborne diseases and our guardians of water quality.

<b>GRADE A WATER OPERATOR</b>	PSP 1500	M/W 8/12-11/13	6-9pm	REMOTE
<b>GRADE B WATER OPERATOR</b>	PSP 1504	M/W 8/12-11/13	6-9pm	REMOTE
<b>GRADE C WATER OPERATOR</b>	PSP 1507	Starts Spring 2025		REMOTE
<b>GRADE D WATER OPERATOR</b>	PSP 1508	Starts Spring 2025		REMOTE
<b>GRADE 4 MANAGEMENT</b>	PSP 1005	Call for start date		REMOTE

I became a  
**Green Building Specialist**  
at SUNY ULSTER



Marcy Cleveland  
Building Performance Institute (BPI)  
Certified Professional

**BUILDING SCIENCE PATHWAY**  
Building Scientists work to understand and improve how buildings are constructed and maintained so they last longer and perform more efficiently.

**NEW! BUILDING SCIENCE: PRE-APPRENTICE PROGRAM**  
Interested in getting started towards a career in Building Science? Get started with the BPI Building Science Principles Certificate program. This pre-apprentice program provides funding for you to start towards that career goal. This course is a prerequisite for those wishing to earn the BPI BA-T certification.  
**DCB 3236 M/T 10/21-10/22 9am-5pm REMOTE**  
For more information contact our workforce team at 845-802-7171.

**BPI BUILDING ANALYST TECHNICIAN (BA-T) CERTIFICATION**  
An early career credential for workers in the home performance industry. Course price does not include the certification exam.  
**DCB 2420 M-F 10/21-10/25 9am-5pm HYBRID**